

Charter Communications, Inc.
Customer Metrics
(in thousands except ARPU and penetration, unaudited)

	2023					2024					2025
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q
Footprint											
Estimated Passings (a)	54,221	54,545	54,918	55,322	55,322	55,687	56,110	56,542	56,861	56,861	57,167
Customer Relationships (b)											
Residential	29,996	30,009	30,012	29,904	29,904	29,797	29,615	29,465	29,258	29,258	29,160
Small Business	2,215	2,219	2,224	2,222	2,222	2,219	2,222	2,223	2,215	2,215	2,209
Total Customer Relationships	32,211	32,228	32,236	32,126	32,126	32,016	31,837	31,688	31,473	31,473	31,369
Residential	8	13	3	(108)	(84)	(107)	(182)	(150)	(207)	(646)	(98)
Small Business	8	4	5	(2)	15	(3)	3	1	(8)	(7)	(6)
Total Customer Relationships Net Additions (Losses)	16	17	8	(110)	(69)	(110)	(179)	(149)	(215)	(653)	(104)
Total Customer Relationship Penetration of Estimated Passings (c)	59.4%	59.1%	58.7%	58.1%	58.1%	57.5%	56.7%	56.0%	55.4%	55.4%	54.9%
Monthly Residential Revenue per Residential Customer (d)	\$ 120.56	\$ 120.25	\$ 119.28	\$ 119.41	\$ 119.89	\$ 120.48	\$ 120.77	\$ 121.47	\$ 121.40	\$ 121.04	\$ 123.06
Monthly Small Business Revenue per Small Business Customer (e)	\$ 164.58	\$ 164.56	\$ 162.94	\$ 162.38	\$ 163.64	\$ 163.44	\$ 165.28	\$ 164.38	\$ 163.14	\$ 164.08	\$ 163.68
Residential Customer Relationships Penetration											
One Product Penetration (f)	46.0%	46.0%	46.5%	46.7%	46.7%	47.3%	47.7%	47.9%	47.6%	47.6%	47.6%
Two Product Penetration (f)	32.8%	33.0%	33.0%	33.1%	33.1%	33.0%	33.2%	33.4%	33.9%	33.9%	34.3%
Three or More Product Penetration (f)	21.1%	20.9%	20.5%	20.2%	20.2%	19.7%	19.2%	18.7%	18.5%	18.5%	18.1%
% Residential Non-Video Customer Relationships	52.5%	53.1%	54.2%	54.8%	54.8%	56.0%	57.1%	57.8%	57.9%	57.9%	58.3%
Internet											
Residential	28,479	28,549	28,606	28,544	28,544	28,472	28,318	28,205	28,034	28,034	27,979
Small Business	2,030	2,037	2,043	2,044	2,044	2,044	2,049	2,052	2,046	2,046	2,041
Total Internet Customers	30,509	30,586	30,649	30,588	30,588	30,516	30,367	30,257	30,080	30,080	30,020
Residential	67	70	57	(62)	132	(72)	(154)	(113)	(171)	(510)	(55)
Small Business	9	7	6	1	23	-	5	3	(6)	2	(5)
Total Internet Net Additions (Losses)	76	77	63	(61)	155	(72)	(149)	(110)	(177)	(508)	(60)
Video											
Residential	14,260	14,071	13,751	13,503	13,503	13,111	12,718	12,437	12,327	12,327	12,160
Small Business	646	635	628	619	619	606	591	578	565	565	551
Total Video Customers	14,906	14,706	14,379	14,122	14,122	13,717	13,309	13,015	12,892	12,892	12,711
Residential	(237)	(189)	(320)	(248)	(994)	(392)	(393)	(281)	(110)	(1,176)	(167)
Small Business	(4)	(11)	(7)	(9)	(31)	(13)	(15)	(13)	(13)	(54)	(14)
Total Video Net Additions (Losses)	(241)	(200)	(327)	(257)	(1,025)	(405)	(408)	(294)	(123)	(1,230)	(181)
Mobile Lines (g)											
Residential	5,782	6,410	6,987	7,519	7,519	7,992	8,531	9,057	9,568	9,568	10,063
Small Business	196	216	233	247	247	260	278	297	315	315	334
Total Mobile Lines	5,978	6,626	7,220	7,766	7,766	8,252	8,809	9,354	9,883	9,883	10,397
Residential	666	628	577	532	2,403	473	539	526	511	2,049	495
Small Business	20	20	17	14	71	13	18	19	18	68	19
Total Mobile Lines Net Additions	686	648	594	546	2,474	486	557	545	529	2,117	514
Voice											
Residential	7,473	7,248	6,960	6,712	6,712	6,438	6,170	5,895	5,636	5,636	5,372
Small Business	1,290	1,294	1,296	1,293	1,293	1,288	1,276	1,263	1,248	1,248	1,234
Total Voice Customers	8,763	8,542	8,256	8,005	8,005	7,726	7,446	7,158	6,884	6,884	6,606
Residential	(224)	(225)	(288)	(248)	(985)	(274)	(268)	(275)	(259)	(1,076)	(264)
Small Business	4	4	2	(3)	7	(5)	(12)	(13)	(15)	(45)	(14)
Total Voice Net Additions (Losses)	(220)	(221)	(286)	(251)	(978)	(279)	(280)	(288)	(274)	(1,121)	(278)
Mid-Market & Large Business (h)											
Mid-Market & Large Business Primary Service Units ("PSUs")	288	294	298	303	303	308	312	315	319	319	324
Mid-Market & Large Business Net Additions	4	6	4	5	19	5	4	3	4	16	5

All percentages are calculated using whole numbers. Minor differences may exist due to rounding.

See footnotes on page 6.

In connection with the launch of our Spectrum Business brand, the previously reported "Small and Medium Business ("SMB")" and "Enterprise" line items have been renamed to "Small Business" and "Mid-Market & Large Business," respectively. The new terminology did not result in any changes to previously reported customer data.

Charter Communications, Inc.
Revenue, Expenses, and Adjusted EBITDA ⁽ⁱ⁾
(\$ in millions; unaudited)

	2023					2024					2025
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q
Revenue											
Internet	\$ 5,718	\$ 5,733	\$ 5,776	\$ 5,805	\$ 23,032	\$ 5,826	\$ 5,806	\$ 5,872	\$ 5,856	\$ 23,360	\$ 5,930
Video	4,254	4,188	4,004	3,905	16,351	3,908	3,867	3,735	3,616	15,126	3,580
Mobile Service	497	539	581	626	2,243	685	737	801	860	3,083	914
Voice	373	365	379	393	1,510	374	350	360	353	1,437	356
Residential Revenue	10,842	10,825	10,740	10,729	43,136	10,793	10,760	10,768	10,685	43,006	10,780
Small Business*	1,091	1,094	1,085	1,083	4,353	1,088	1,101	1,096	1,086	4,371	1,086
Mid-Market & Large Business*	682	690	698	700	2,770	708	721	723	731	2,883	736
Commercial Revenue	1,773	1,784	1,783	1,783	7,123	1,796	1,822	1,819	1,817	7,254	1,822
Advertising Sales	355	384	384	428	1,551	391	397	452	540	1,780	340
Other	683	666	677	771	2,797	699	706	756	884	3,045	793
Total Revenue	\$ 13,653	\$ 13,659	\$ 13,584	\$ 13,711	\$ 54,607	\$ 13,679	\$ 13,685	\$ 13,795	\$ 13,926	\$ 55,085	\$ 13,735
Y/Y Growth	3.4%	0.5%	0.2%	0.3%	1.1%	0.2%	0.2%	1.6%	1.6%	0.9%	0.4%
Costs and Expenses											
Programming	\$ 2,799	\$ 2,740	\$ 2,595	\$ 2,504	\$ 10,638	\$ 2,570	\$ 2,472	\$ 2,336	\$ 2,275	\$ 9,653	\$ 2,302
Other Costs of Revenue	1,328	1,367	1,385	1,507	5,587	1,458	1,538	1,604	1,751	6,351	1,584
Field and Technology Operations**	1,304	1,281	1,324	1,320	5,229	1,298	1,241	1,325	1,330	5,194	1,290
Customer Operations	821	816	847	818	3,302	824	767	833	797	3,221	786
Marketing and Residential Sales**	895	850	869	855	3,469	881	882	926	901	3,590	949
Other Expense** (j)	1,156	1,083	1,115	1,134	4,488	1,151	1,120	1,124	1,112	4,507	1,061
Total Operating Costs and Expenses (j)	\$ 8,303	\$ 8,137	\$ 8,135	\$ 8,138	\$ 32,713	\$ 8,182	\$ 8,020	\$ 8,148	\$ 8,166	\$ 32,516	\$ 7,972
Adjusted EBITDA (i)											
Adjusted EBITDA (i)	\$5,350	\$5,522	\$5,449	\$5,573	\$21,894	\$5,497	\$5,665	\$5,647	\$5,760	\$22,569	\$5,763
Y/Y Growth	2.6%	0.2%	0.7%	1.6%	1.3%	2.8%	2.6%	3.6%	3.4%	3.1%	4.8%
Adjusted EBITDA Margin (i)	39.2%	40.4%	40.1%	40.6%	40.1%	40.2%	41.4%	40.9%	41.4%	41.0%	42.0%

Adjusted EBITDA⁽ⁱ⁾ is a non-GAAP term. See page 5 for the reconciliation of Adjusted EBITDA⁽ⁱ⁾ to net income attributable to Charter shareholders as defined by GAAP.

All percentages are calculated using whole numbers. Minor differences may exist due to rounding. See footnotes on page 6.

* In connection with the launch of our Spectrum Business brand, the previously reported "SMB" and "Enterprise" line items have been renamed to "Small Business" and "Mid-Market & Large Business," respectively. The new terminology did not result in any changes to previously reported revenue data.

** Certain expense reclassifications were made for all periods presented to reflect changes in how we manage our business in connection with the launch of our Spectrum Business brand in 2025. The previously reported "Sales and Marketing" line item was renamed to "Marketing and Residential Sales." The expense reclassifications include: (1) small business sales costs from "Marketing and Residential Sales" to "Other Expense," (2) mid-market & large business engineering/technology costs from "Other Expense" to "Field and Technology Operations," (3) non-bulk multiple dwelling units ("MDUs") sales costs from "Other Expense" to "Marketing and Residential Sales" and (4) mid-market & large business marketing costs from "Other Expense" to "Marketing and Residential Sales." The reclassifications did not result in any changes to total operating expenses or Adjusted EBITDA for any period presented. The table below presents the expense categories under the previous presentation methodology. Starting in 2Q25, we will no longer present expense categories under the previous presentation.

	2023					2024					2025
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q
Field and Technology Operations	\$ 1,274	\$ 1,253	\$ 1,295	\$ 1,291	\$ 5,113	\$ 1,270	\$ 1,214	\$ 1,297	\$ 1,302	\$ 5,083	\$ 1,261
Sales and Marketing	\$ 946	\$ 895	\$ 912	\$ 900	\$ 3,653	\$ 920	\$ 912	\$ 952	\$ 930	\$ 3,714	\$ 974
Other Expense (j)	\$ 1,135	\$ 1,066	\$ 1,101	\$ 1,118	\$ 4,420	\$ 1,140	\$ 1,117	\$ 1,126	\$ 1,111	\$ 4,494	\$ 1,065

Charter Communications, Inc.
Capital Expenditures
(\$ in millions; unaudited)

	2023					FY	2024					FY	2025
	1Q	2Q	3Q	4Q	1Q		2Q	3Q	4Q	1Q			
Capital Expenditures													
Customer Premise Equipment (k)	\$ 537	\$ 576	\$ 659	\$ 514	\$ 2,286	\$ 635	\$ 562	\$ 400	\$ 575	\$ 2,172	\$ 473		
Scalable Infrastructure (l)	354	353	308	353	1,368	328	362	321	411	1,422	293		
Upgrade/Rebuild (m)	289	392	509	529	1,719	481	389	358	543	1,771	395		
Support Capital (n)	394	431	420	482	1,727	388	421	403	476	1,688	360		
Capital Expenditures, Excluding Line Extensions	1,574	1,752	1,896	1,878	7,100	1,832	1,734	1,482	2,005	7,053	1,521		
Subsidized Rural Construction Line Extensions	371	529	498	424	1,822	427	565	577	575	2,144	467		
Other Line Extensions	519	553	567	554	2,193	532	554	504	482	2,072	411		
Total Line Extensions (o)	890	1,082	1,065	978	4,015	959	1,119	1,081	1,057	4,216	878		
Total Capital Expenditures	\$ 2,464	\$ 2,834	\$ 2,961	\$ 2,856	\$ 11,115	\$ 2,791	\$ 2,853	\$ 2,563	\$ 3,062	\$ 11,269	\$ 2,399		
Capital Expenditures included in total related to:													
Commercial Services	\$ 367	\$ 409	\$ 403	\$ 381	\$ 1,560	\$ 375	\$ 382	\$ 346	\$ 334	\$ 1,437	\$ 273		
Subsidized Rural Construction Initiative (p)	\$ 391	\$ 541	\$ 512	\$ 426	\$ 1,870	\$ 427	\$ 567	\$ 581	\$ 577	\$ 2,152	\$ 468		
Mobile	\$ 77	\$ 82	\$ 76	\$ 79	\$ 314	\$ 59	\$ 64	\$ 58	\$ 64	\$ 245	\$ 53		

See footnotes on page 6.

Charter Communications, Inc.

Subsidized Rural Construction Initiative ^(p)

(\$ in millions; operating statistics in thousands; unaudited)

	2023					2024					2025
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q
Footprint											
Estimated Passings (a)	169	237	315	420	420	493	582	696	813	813	902
Customer Relationships (b)											
Residential	50	75	105	136	136	169	203	243	283	283	321
Small Business	1	2	3	6	6	8	10	11	12	12	13
Total Customer Relationships	51	77	108	142	142	177	213	254	295	295	334
Total Customer Relationship Penetration of Estimated Passings (c)	30.2%	32.5%	34.3%	33.8%	33.8%	35.9%	36.6%	36.5%	36.3%	36.3%	37.0%
Monthly Residential Revenue per Residential Customer (d)	\$ 108.50	\$ 105.75	\$ 104.67	\$ 105.20	\$ 105.09	\$ 108.86	\$ 109.08	\$ 110.45	\$ 111.21	\$ 109.99	\$ 114.83
Financial Data											
Residential Revenue	\$ 13	\$ 19	\$ 27	\$ 38	\$ 97	\$ 50	\$ 61	\$ 74	\$ 87	\$ 272	\$ 104
Subsidy Revenue	29	29	29	29	116	29	22	28	29	108	28
All Other Revenue	2	3	5	7	17	8	9	11	15	43	17
Total Revenue	\$ 44	\$ 51	\$ 61	\$ 74	\$ 230	\$ 87	\$ 92	\$ 113	\$ 131	\$ 423	\$ 149
Total Capital Expenditures (p)	\$ 391	\$ 541	\$ 512	\$ 426	\$ 1,870	\$ 427	\$ 567	\$ 581	\$ 577	\$ 2,152	\$ 468

Customer metrics, revenue and capital expenditures attributable to subsidized rural build-out projects are a subset of overall customer metrics, revenue and capital expenditures presented on pages 1, 2 and 3, respectively.

See footnotes on page 6.

In connection with the launch of our Spectrum Business brand, the previously reported "SMB" line item has been renamed to "Small Business." The new terminology did not result in any changes to previously reported customer data.

Charter Communications, Inc.
Reconciliation of Non-GAAP Measures to GAAP Measures
(\$ in millions; unaudited)

	2023					2024					2025
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	1Q
Reconciliation											
Net income attributable to Charter shareholders	\$ 1,021	\$ 1,223	\$ 1,255	\$ 1,058	\$ 4,557	\$ 1,106	\$ 1,231	\$ 1,280	\$ 1,466	\$ 5,083	\$ 1,217
Plus:											
Net income attributable to noncontrolling interest	162	190	181	171	704	174	192	194	210	770	192
Interest expense, net	1,265	1,298	1,306	1,319	5,188	1,316	1,328	1,311	1,274	5,229	1,241
Income tax expense	374	444	369	406	1,593	446	427	406	370	1,649	445
Depreciation and amortization	2,206	2,172	2,130	2,188	8,696	2,190	2,170	2,145	2,168	8,673	2,181
Stock compensation expense	208	168	164	152	692	214	153	146	138	651	222
Other, net	114	27	44	279	464	51	164	165	134	514	265
Adjusted EBITDA (i)	\$ 5,350	\$ 5,522	\$ 5,449	\$ 5,573	\$ 21,894	\$ 5,497	\$ 5,665	\$ 5,647	\$ 5,760	\$ 22,569	\$ 5,763
Net cash flows from operating activities	\$ 3,323	\$ 3,311	\$ 3,944	\$ 3,855	\$ 14,433	\$ 3,212	\$ 3,853	\$ 3,905	\$ 3,460	\$ 14,430	\$ 4,236
Less:											
Purchases of property, plant and equipment	(2,464)	(2,834)	(2,961)	(2,856)	(11,115)	(2,791)	(2,853)	(2,563)	(3,062)	(11,269)	(2,399)
Change in accrued expenses related to capital expenditures	(195)	191	114	62	172	(63)	296	277	586	1,096	(273)
Free cash flow (i)	\$ 664	\$ 668	\$ 1,097	\$ 1,061	\$ 3,490	\$ 358	\$ 1,296	\$ 1,619	\$ 984	\$ 4,257	\$ 1,564

See page 2 for detail of the components included within Adjusted EBITDA ⁽ⁱ⁾.

The above schedule is presented in order to reconcile Adjusted EBITDA ⁽ⁱ⁾ and free cash flow ⁽ⁱ⁾, non-GAAP measures, to the most directly comparable GAAP measures in accordance with Section 401(b) of the Sarbanes-Oxley Act. See footnotes on page 6.

Charter Communications, Inc.

Notes

- (a) Passings represent our estimate of the number of units, such as single family homes, apartment and condominium units and small business and mid-market & large business sites passed by our cable distribution network in the areas where we offer the service indicated. These estimates are based upon the information available at this time and are updated for all periods presented when new information becomes available.
- (b) Customer relationships include the number of customers that receive one or more levels of service, encompassing Internet, video, mobile and voice services, without regard to which service(s) such customers receive. Customers who reside in residential MDUs and that are billed under bulk contracts are counted based on the number of billed units within each bulk MDU. Total customer relationships exclude mid-market & large business and mobile-only customer relationships.
- (c) Penetration represents residential and small business customers as a percentage of estimated passings. Penetration excludes mobile-only customers.
- (d) Monthly residential revenue per residential customer is calculated as total residential quarterly revenue divided by three divided by average residential customer relationships during the respective quarter and excludes mobile-only customers.
- (e) Monthly small business revenue per small business customer is calculated as total small business quarterly revenue divided by three divided by average small business customer relationships during the respective quarter and excludes mobile-only customers.
- (f) One product, two product and three or more product penetration represents the number of residential customers that subscribe to one product, two products or three or more products, respectively, as a percentage of residential customer relationships, excluding mobile-only customers.
- (g) Mobile lines include phones and tablets which require one of our standard rate plans (e.g., "Unlimited" or "By the Gig"). Mobile lines exclude wearables and other devices that do not require standard phone rate plans.
- (h) Mid-market & large business PSUs represents the aggregate number of fiber service offerings counting each separate service offering at each customer location as an individual PSU.
- (i) Adjusted EBITDA is defined as net income attributable to Charter shareholders plus net income attributable to noncontrolling interest, net interest expense, income taxes, depreciation and amortization, stock compensation expense, other (income) expenses, net and other operating (income) expenses, net such as special charges and (gain) loss on sale or retirement of assets. As such, it eliminates the significant non-cash depreciation and amortization expense that results from the capital-intensive nature of our businesses as well as other non-cash or special items, and is unaffected by our capital structure or investment activities. Free cash flow is defined as net cash flows from operating activities, less capital expenditures and changes in accrued expenses related to capital expenditures.
- (j) Other expense excludes stock compensation expense. Total operating costs and expenses excludes stock compensation expense, depreciation and amortization and other operating (income) expenses, net.
- (k) Customer premise equipment includes equipment and devices located at the customer's premise used to deliver our Internet, video and voice services (e.g., modems, routers and set-top boxes), as well as installation costs.
- (l) Scalable infrastructure includes costs, not related to customer premise equipment or our network, to secure growth of new customers or provide service enhancements (e.g., headend equipment).
- (m) Upgrade/rebuild includes costs to modify or replace existing fiber/coaxial cable networks, including our network evolution initiative.
- (n) Support capital includes costs associated with the replacement or enhancement of non-network assets (e.g., back-office systems, non-network equipment, land and buildings, vehicles, tools and test equipment).
- (o) Line extensions include network costs associated with entering new service areas (e.g., fiber/coaxial cable, amplifiers, electronic equipment, make-ready and design engineering).
- (p) The subsidized rural construction initiative subcategory includes projects for which we are receiving subsidies from federal, state and local governments, excluding customer premise equipment and installation.